



2022. Q1 Promotion

Why use digitalization of your business? For the most common use – to find information you need quickly and spend more time on doing core businesses. Most analytics groups find the average user spends from 15 up to 35 percent of time to finding information. Reducing this time just for a few percentages can resolve in reducing expenses comparable to margin business makes. Expending usages from simple information search to automating processes can improve business performance needed in the ever-growing information age. How does Sky.Flow platform helps?

Sky.Flow

Sky.Flow platform is designed with specific set of goals:

- enable easy digitalization of business documents
- quick management of business processes
- ready-made solutions for common use-cases
- user empowerment for continues change.

User empowerment is key focus requirement for the architecture of Sky.Flow platform. Enabling users to create digital archives and business processes enable organizations to have desired features of DMS/BPM system fast while reducing the cost of implementation. In the same time platform is designed to be easily changed when needed. Goal is set for users to be enable to configure most of the desired features while external services should be only used for custom integration and similar tasks that are specific and complex for every organization.

Sky.Flow platform consists from four main applications: Sky DocPortal, Sky ap.GO, Sky orders.GO and Sky.Flow BPM. Sky DocPortal provides easy business digitalization and archiving, Sky ap.GO is a ready-made account payables authorization system, Sky orders.GO is a ready-made ordering system which can start business ordering process which will be finished in

“... for us the biggest problem was a lack of internal IT personnel/Project leaders that could lead and implement changes needed. Most of our IT resource were spend on ongoing support. Our needs only grow, and this was amplified during the COVID lockdown periods where we needed to support our staff working from home...

We had two archives that could be directly mapped to Sky DocPortal functionalities and two more that we wanted as a custom solution. For all four of them, we got archives online only a few days after the meeting...

A big bonus is that we had no investment in application, servers, OS or database licenses, and the monthly payment is less than the maintenance of the old system. Our IT personnel is also free of all tasks...”

Tomislav Haraminčić
Financial director, PPS Galeković

“Using Sciomagis ap.GO platform we managed to define and implement 9 processes and educate end users in a single day.”

Snježana Šoške, Finance director, KIM ltd. (Lactalis group)

“Sciomagis ap.GO platform provides fast implementation, Web 2.0 user experience and simple administration.

We fine-tuned application to our needs in just two weeks, integrated it with our SAP systems and Active Directory servers and before even thinking of mobile implementations we had managers approving invoices using their BlackBerry devices.”,
Marin Jirasek, Solutions Architect / DMS Project Manager, Dukat Dairy Industry Inc. (Lactalis group)

Sky ap.GO, while Sky.Flow BPM is a business process engine for custom process creation and execution.

Sky.Flow platform provides easy business digitalization through its application **Sky DocPortal**. DocPortal uses dynamically defined classes of documents. Each document class can have its own set of properties that can be indexed and search upon. Further, classes have archiving rules which enable to store documents of that class in repository according to any property of the document. This can include class name, year, month and day of creation, or other properties. Classes can be nested enabling further specialization of documents while reusing parent classes configuration. System enables authorization, notifications and other commonly used DMS functionalities on the per class base. All configuration is performed live so all changes can be used immediately without delay.

Accounts payables is common implementation process in DMS/BPM. Sciomagis Sky.Flow platform includes award winning **Sky ap.GO Accounts payables** application used by some of the world’s largest organizations but also cost efficient enough for small and medium business. Application implements complete process from validity, indexing, approval to bookkeeping and archiving. Process is templatable based upon invoice properties and system settings. This enabling organizations to add specific approval processes based upon invoice content. Application has no limits to number or templates and users can add more templates on-the-fly without system restart. In this way application follows growth of the organizations adding or removing approval processes in line with organization needs. Implementation use-cases includes stories from client companies where implementation, training and production was performed in a single day.

Sky orders.GO application supports ordering process enabling organizations to have complete process from ordering request, vendor selection, purchase order approval and communication to selected vendor. Ordering process can be linked to ap.GO invoice approving process providing complete overview from order start to invoice payment. As in ap.GO process is templatable enabling users to execute specific process or ordering based upon the properties of the order. Application features document generation from MS Word templates or similar, On-the-fly modification of authorizations, creation of e-mail messages to vendors based on templates and process data, Skipping specific authorizations according to process data, Dynamic pre-authorizations, Ready-made reports, notifications and other through modern and simple user interface.

Sciomagis work on DMS/BPM project:

“... working with him and his team was outstanding and the work that they provide exceeded all of our expectations”

Marija Šimunović, Head of IT, Ministry of Justice, Republic of Croatia

Digitalization of permits and records in the City of Velika Gorica delivered on Sky.Flow platform:

„Personally, and on the behalf of project participants, I would recommend Sciomagis for all projects of this kind, and we look forward to working with them again in the future.“

Lana Kotrman Jankeš, mag. Ing. Arh. Department manager

Podravka on digitalization on archived materials project:

„... Sciomagis team from start showed extremely high level of professionalism, expertise, offered concrete solutions, and helped us determine most important factors for our project, ... and delivered materials ahead of time and with quality that surpassed all of our expectations for this project.”

Gordana Dragović,
Director of Payrolls department
Podravka d.d.

Sky Flow BPM is a lightweight business process modelling and execution platform enabling users to create processes, execute them and implement features in the same manners as using custom developed BPM solutions by expert IT companies. Sky Flow BPM implements online workflow creation, document generation, reporting, notifications through simple and modern interface. Organization using Sky Flow BPM can also use library of prepared application packages which includes process implementation defined by Sciomagis. These packages can serve as a base implementation or can be immediately used.

Sky.Flow Mobile is mobile client for Sky.Flow Online platform (<https://www.sky-flow.net>). Features include:

- Sky DocPortal functionalities for searching, viewing and uploading documents
- Sky ap.GO task management, search, reporting
- Repository browsing
- Uploading documents from device
- Camera integration with Amazon Textract OCR
- Single app for all users' organizations
- Document viewing using internal and device apps

Promotional offer for Q1 2022.

Promotional offer for Q1 2022. Includes:

- 12% discount on licensing
- Free services on consulting and free initial configuration and customization of the system
- Free on-premise training
- Free package of scanning and OCR of existing paper archives with migration to Sky.Flow platform
- 12% discount on any additional services

To simplify promotional offer for potential clients and total cost of services we have prepared three exemplary offers for Sky.Flow. Offers are based on our previous work with current clients. Offers also include 1-year reservation fee for Sky.Flow Platform which includes further 10% discount for licenses.

Exemplary offer 1

Suited for organizations wanting to start digitalization of their documents and processes or currently need limited digitalization projects. Organization doesn't need any specific customization to applications or platform, just want to start asap.

What you will get:

- Full range of applications and services on Sky.Flow with 'Sky.Flow Online Company 1USRMON' license for 10 users, 2 TB of space
- Free consulting on document classification, indexing and authorization policies worth 1.920,00 EUR
- Free technical services for configuration and customization worth 1.600,00 EUR
- Free two training sessions (each two-hour based) for training your key personnel worth 400,00 EUR
- Free package of scanning and OCR for up to 5.000 one-sided pages of documents (with up to three indexes extraction) and migration to Sky.Flow worth 650,00 EUR

Price:

1-year reservation fee for 10 users and free package option: 852,51 EUR

Monthly payment for next 12 months: 165,77 EUR.

VAT not included.

(Aggregated discount for promotion, services and reservation: 5.285,75 EUR)

Example is best suited to small-sized companies.

Exemplary offer 2

Suited for organizations wanting to include ready-made and also customized solutions to digitalization of their documents which can include custom digitalization application, notifications and reporting. Business processes are in line with Sky.Flow platform functionalities and need no customization.

What you will get:

- Full range of applications and services on Sky.Flow with 'Sky.Flow Online Company 1USRMON' license for 25 users, 5 TB of space
- One free license for automated migration tasks from on-premise servers to Sky.Flow platform
- Free consulting on document classification, indexing and authorization policies worth 2.880,00 EUR
- Free technical services for configuration and customization worth 2.400,00 EUR
- Two custom digitalization projects for business documents
- Free two training sessions (each two-hour based) for training your key personnel worth 400,00 EUR
- Free package of scanning and OCR for up to 10.000 one-sided pages of documents (with up to three indexes extraction) and migration to Sky.Flow worth 1.300,00 EUR

Pricing:

1-year reservation fee for 25 users and free package option: 2.131,27 EUR

Monthly payment for next 12 months: 414,41 EUR.

Custom digitalization projects: 7.040,00 EUR

VAT not included.

(Aggregated discount for promotion, services and reservation: 9.445,10 EUR)

Example is best suited to small- and medium-sized companies.

Exemplary offer 3

Suited for organizations wanting to include ready-made and customized solutions to digitalization of their documents and business processes. This can include custom digitalization application, notifications, process flows and reporting. Some of their business processes are in line with Sky.Flow platform functionalities while some need customization.

What you will get:

- Full range of applications and services on Sky.Flow with 'Sky.Flow Online Company 1USRMON' license for 50 users, 10 TB of space
- Three free licenses for automated migration tasks from on-premise servers to Sky.Flow platform
- Free consulting on document classification, indexing and authorization policies worth 3.840,00 EUR
- Free technical services for configuration and customization worth 3.200,00 EUR
- Two custom digitalization projects for business documents and two custom digitalization projects for business processes
- Free four training sessions (each two-hour based) for training your key personnel worth 800,00 EUR
- Free package of scanning and OCR for up to 20.000 one-sided pages of documents (with up to three indexes extraction) and migration to Sky.Flow worth 2.600,00 EUR

Pricing:

1-year reservation fee for 50 users and free package option: 4.262,54 EUR

Monthly payment for next 12 months: 828,83 EUR.

Custom digitalization projects: 35.200,00 EUR

VAT not included.

(Aggregated discount for promotion, services and reservation: 18.165,95 EUR)

Example is best suited to medium-sized companies.

Contact us for more information, free assessment or customized proposal using online form <http://www.sciomagis.com/contact.html> (QR code on left) or send us mail at info@sciomagis.com and we will contact you for next actions.



Find more information on Sky.Flow website

<https://www.sky-flow.net>



See Sky.Flow presentation on Adriatic AWS Innovation Days

<https://www.youtube.com/watch?v=JFX9xoF7Q-I&feature=youtu.be>



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